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Beyond Compliance: How ESG Transforms Corporate Governance and Culture

Zenia M. Chang Vice President, ESG Lead Marsh Advisory, Asia



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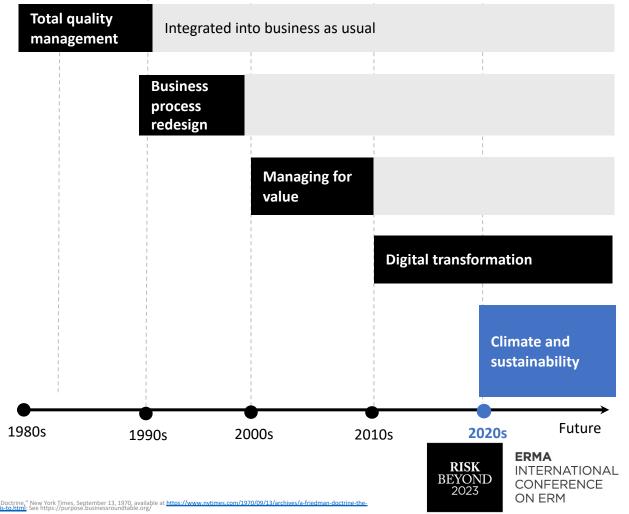
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Sustainability in business refers to the effect companies have on the environment and society

It has moved to the mainstream of corporate thinking and is setting up to be the big driver of transformation

The growing adoption of sustainability reflects a shift in the role of corporations and a recognition that embedding sustainability into longterm business strategies competitiveness and create value for stakeholders. Doing well can be aligned with doing good.

- "There is one and only one social responsibility of business ... to increase its profits." Milton Friedman, 1970¹
- "Companies should serve not only their shareholders, but also deliver value to their customers, invest in employees, deal fairly with suppliers and support the communities in which they operate." Business Roundtable, Statement on the Purpose of a Corporation, 2019
 - "Sustainability is not an offshoot of our business it is our business." David Soloman, CEO, Goldman Sachs









Four Pillars of Sustainability

Planet

Understand, evaluate and communicate how Company (through technologies, plants, processes, products) impacts natural resources (air, water, soil, biodiversity, etc.) and how they are used.

Principles of Governance

Corporate "Purpose" focused on long term value creation, good governance processes to assess the impact of their operations on environmental, social and economic spheres.



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People

Understand, evaluate and communicate how the Company impacts people's dignity, equality, and health (e.g. Health & Safety, equality and diversity).

Prosperity

Create value and progress for themselves and wider community (wages, labor productivity, jobs, profits, shareholder compensation)



ESG is a framework that is used to evaluate the performance of companies in three key areas – environmental, social, and governance – and drives decision-making

Investors



- 1. Over 90% of studies on the connection between ESG factors and company financial performance show a non-negative correlation
- Top 20% highest performers on material sustainability issues outperform bottom 20% by as much as 5% over a 20-year period



- Over 1800 climate-related laws and policies are already in place globally
- 4. Over 500 sustainable finance policy instruments are in place in the largest 50 global economies with 97% having been adopted since 2000.



Customers

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- 76% of consumers would refuse to purchase a product if a company supported an issue contrary to their beliefs
- 66% of consumers globally (and 73% of millennials) are willing to pay more for sustainable brands

Employees



- 8. 55% higher employee morale
- Up to 50% reduction in turnover, saving 90-200% of retained employee's salary
- **10. 16% higher productivity**, with measurable impact on shareholder value
- D&I in particular is also known to drive innovation, making organizations 45% more likely to grow market share, and 70% likelier to capture new markets.

"Can you demonstrate that your ESG **performance is within**

"Is your governance setup adequate for the scale and complexity of your business? "Can you show me that your business supports my values?" "Does my (prospective) employer's ESG performance align with my values?"



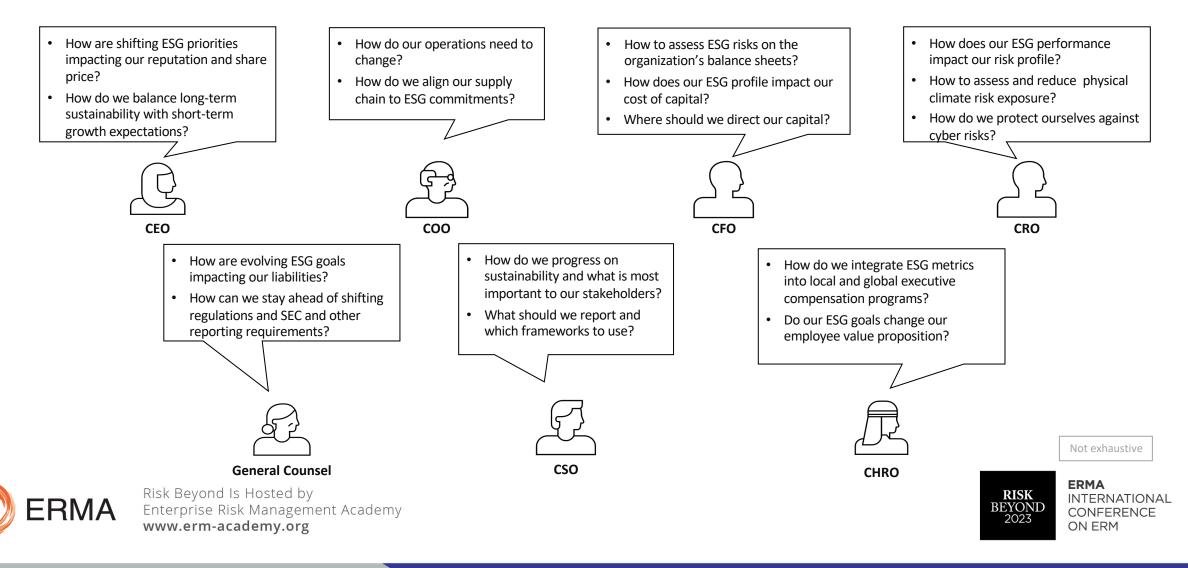
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ESG impacts most functions of an organization





Benefits of a Strong ESG Profile

The Links Between ESG And Financial Performance

- 1. Facilitate top-line growth (e.g. expanding into new and existing markets)
- 2. Reduce costs (e.g. lower energy and water consumption)
- **3. Minimize regulatory and legal interventions** (e.g. earn subsidies and government support)
- 4. Optimise investment and capital expenditures (e.g. avoid investments that may not pay off)
- 5. Improve the company's **reputation** and potentially lead to a better positioning among its stakeholders
- 6. Risk Management capture and capitalise on less quantifiable risks and opportunities that may not be material to a company's creditworthiness at the time but possibly in the future
- 7. Shareholder value lower cost of capital and improve value creation



Source: S&P Global Ratings.





Source: BofA Securities, McKinsey Quarterly, Mercer and S&P





Climate change is increasingly being separated from ESG management into its own function

Internal ESG view

External risk Management view

What is the contribution of my company to climate change



\checkmark

ESG policy, climate friendly commitments, own footprint etc.



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\checkmark

Integration of climate-related considerations into risk management framework, including governance and scenario analysis



Globally, and especially in Asia we are already experiencing climate change impacts

The physical basis: what we have recorded

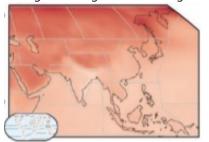
- Each of the last four decades has been successively warmer than any decade that preceded it since 1850
- Global surface temperature in the first two decades of the 21st century • (2001-2020) was 0.99 [0.84-1.10] °C higher than 1850-1900
- Global surface temperature was 1.09 [0.95 to 1.20] °C higher in 2011-2020 than 1850–1900, with larger increases over land (1.59 [1.34 to 1.83] °C) than over the ocean (0.88 [0.68 to 1.01] °C)
- The likely range of total human-caused global surface temperature increase from 1850–1900 to 2010–2019 is 0.8°C to 1.3°C, with a best estimate of 1.07°C

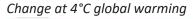
Manifestations in Asia

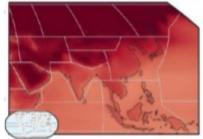
- Relative sea level around Asia has increased faster than global average -3.7mm/yr
- Droughts have become more frequent in much of East Asia
- Heatwaves and humid heat stress more intense and frequent in South • Asia
- Heavy precipitation will increase in frequency and intensity leading to ٠ more landslides in East Asia

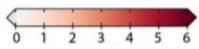
Annual mean temperature

Change at 2°C global warming









Source: IPCC Assessment Report 6 (2021) The Physical Sci





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Three vectors for how climate risks impact businesses

Physical Risk

Physical risks arise from damage to property, land and infrastructure from catastrophic weather-related events and broader climate trends such as heatwaves, hurricanes, droughts, floods and rising sea levels.

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Transition Risk

Transition risks arise from changes in climate policy, technology and market sentiment as we adjust to a lower-carbon economy. The need to transition is widespread, affecting not only energy companies but also transportation, infrastructure, agriculture, real estate to name just a few.

Liability Risk

Liability risks arise from people or businesses seeking compensation for losses they may have suffered from the physical or transition risks of climate change. Liability cases can include people who have suffered from physical events, such as flooding, making claims against polluting companies who they argue are, at least in part, responsible.





The transition to a low-carbon economy is already creating material enterprise risks

'Flight shame' could halve growth in air traffic

'Black Wednesday' for big oil as courtrooms and boardrooms turn on industry

Campaigners sense turning point as shareholders, boards and The Hague act to force Chevron, ExxonMobil and Shell to cut pollution

DWS probes spark fears of greenwashing claims across investment industry

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Price of carbon offsets has more than doubled from levels before Covid crisis

Beef farmers are the new coal miners

Red meat could be a casualty of EU's climate goals.

BlackRock punishes 53 companies over climate inaction



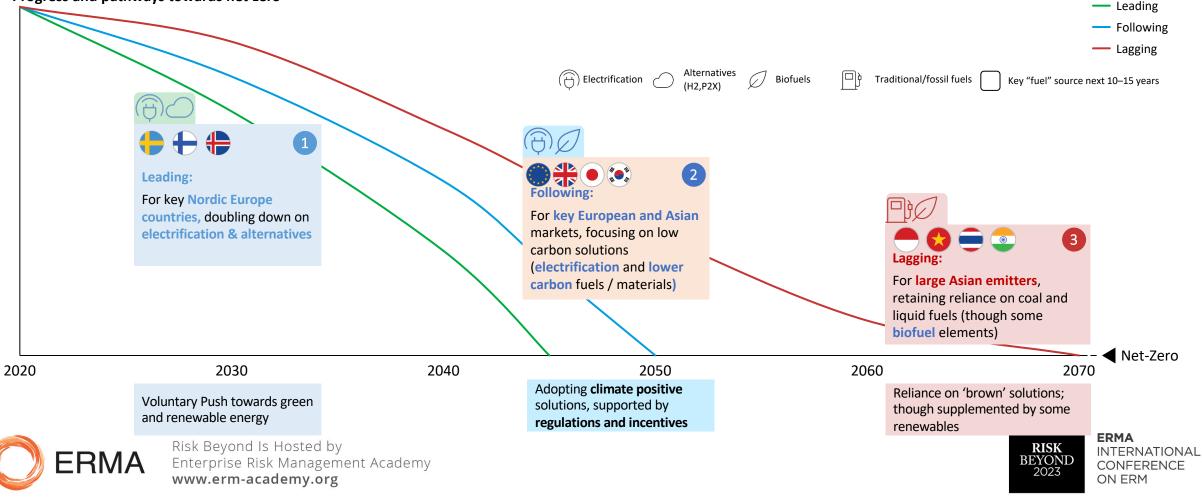
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How the world is responding

Globally, regions are choosing different decarbonization paths, driven by investment appetite and local realities; Meanwhile, industry coalitions are defining their own pathways as regulatory, customer and investor pressures rise Progress and pathways towards net-zero



How pacesetters are responding

Since the 2000s, focus of businesses and governments on climate change has intensified, becoming a key transformation driver for the near future

İPCC ... IPCC (1990)

Established in 1988 by the UNEP to **provide governments** with **scientific information** to develop **climate policies**

UNFCCC (1995)

First global treaty to explicitly **address climate change**. Ratified by 197 countries, including U.S. **Conference of the Parties (COP) was established**



Kyoto Protocol (2005)

First **legally binding** climate treaty. It only required **developed countries** to **reduce emissions by an average of 5 percent** below 1990 levels

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Copenhagen Accord, Cancun Agreements (2009)

Set a goal of **limiting global temperature increase to 2.0°C**; called on all countries to put forward mitigation pledges



Paris Agreement (2015)

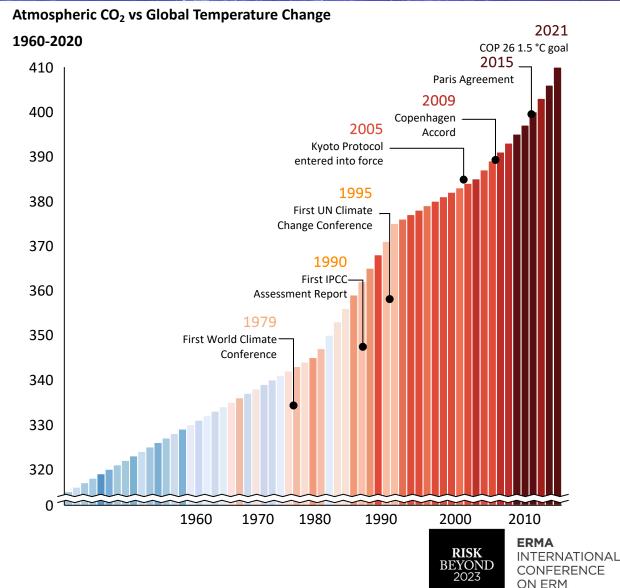
Requires all countries to **set emissions-reduction pledges**, pursuing efforts to **keep it below 1.5°C**

COP26 (2021)

Calls on countries to **"revisit and strengthen" their 2030 targets** by end 2022 to align them to **1.5°C** goal. Other advancements include several countries signing up to the **Global Methane Pledge** to **halt and reverse forest loss and land degradation** and **phase out domestic coal**



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How pacesetters are responding

Stakeholders such as regulators, financiers, customers, vendors are increasingly guiding (and forcing) companies toward more sustainable and ESG friendly practices

Customers

- Preference towards sustainable / green products
- Push on suppliers / vendors to meet Scope III sustainability goals

Regulators & Rating agencies

- Incentivizing sustainable industries and penalizing pollutive ones e.g. EU Green Plan, SGX starting TCFD journey, Carbon markets
- Formalizing of rating agencies assessment of companies' ESG-related performance

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Capital markets, financiers and private investors

- Higher cost of financing for brown operations / assets
- Incorporation of climate and ESG risks into lending approvals *e.g.* a Singapore conglomerate had global banks refusing to offer credit due to coal exposure in a single country

Competitors and technology

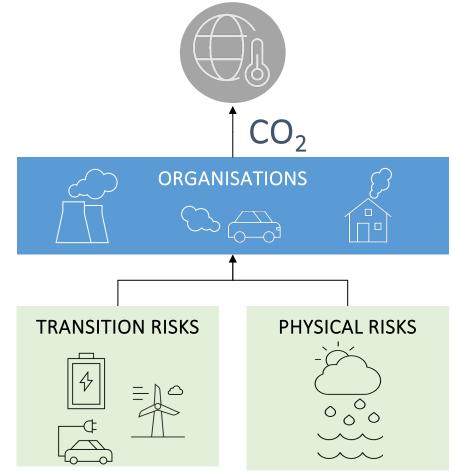
- Significant capital deployment by corporates and FIs into disrupting existing 'brown' industry structures
- Emphasis on clean technology solutions to integrate profitable growth with environmental benefits





How should organisations respond?

There are two key questions which any organisation should consider, which fundamentally encompasses all stakeholders' priorities





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How does my organisation **contribute** to climate change?

- The impact of investments/activities on climate change (measuring impact of emissions e.g. warming potential)
- **Example action:** Setting emissions targets or committing to a net zero portfolio
- Toolkit: Emissions forecasting, Warming potential



What is the **impact** of climate change on my organisation?

- Financial risks (physical and transitional risk impact on revenues, credit, etc)
- Business interruption and physical damage to assets
- **Example action:** Avoiding sources of energy or using energy efficient buildings/equipment
- Toolkit: Scenario analysis



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How should organisations respond?

Institutions have started to define their transition plans to actively facilitate decarbonization, assigning resources and analytical tools behind setting aggressive NZE targets for each part of their business

Essential elements of an effective transition plan



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Science-based targets & metrics

Achievable & aligned to net-zero

Specific timelines & milestones

Incl. measurable, short-term commitments

Board approved

With regular progress tracking

Resourcing & budgeting

Appropriately allocated, committed and spent

Clear progress

Objective achievements, milestones & metrics on track

Transparent external disclosure

Disclosure of strategy, timelines, metrics and progress

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Principles to set science-based targets

- Ambition to meet Net Zero commitments
- Targets shall align with Net Zero by 20XX under sciencebased scenarios
- Meet business targets and objectives
- Targets should consider business, competitive & financial implications, as well as commercial opportunities (to generate returns while supporting transition)
- Support customer transition

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3

 Targets should be aligned with each company's commitment to its customers



Different industry speed to climate impact

We recognize climate risks may not be entirely existential for Asians companies right now, but the sands are shifting. Global peers are pre-emptively responding – to seed opportunities and strengthen core-climate processes

Financial institutions

- Who? are they
- Banks, Pension funds etc.

What?

are they doing

• Net zero portfolio alignment e.g. phasing out financing of high-carbon industrials

How? are they organising

Build analytical capabilities to assess impact of climate risk and integrate into frameworks

'High-carbon' industrials

- O&G cos, "consuming industries" e.g. O&G, travel, construction
- Redesign business processes and products/services offered
- Support carbon -ve initiatives
- Incorporate carbon taxes and pricing in their internal models
- Enhance climate capital allocation and risk management processes

'High-carbon' ecosystem

- Service providers to consuming industries e.g. ship-building; OEMs, MROs
- Measurement / optimisation of carbon footprint
- Seed opportunities for longer term customer needs e.g. circular economy
- Strengthen strategic planning processes •
- Increase climate resilience of infrastructure
- Implement comm. programs for external stakeholders



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Task Force on Climate-Related Financial Disclosures (TCFD)

Several climate-related initiatives vanish, but TCFD recommendations have been gaining traction, designed to generate actionable information

TCFD Background and Objectives

- The TCFD was established by Mark Carney and Michael Bloomberg to develop voluntary, consistent climate-related financial risk disclosures for use by companies in providing information to stakeholders
- The TCFD recommendations were developed to:
 - Generate **new sources of information** for market actors and policymakers and influence the **allocation of capital**
 - Facilitate the transition to a more sustainable, low-carbon economy
- More than 2600 global leaders have signed on to the TCFD recommendations
- There are four core elements of the TCFD recommendations, shown to the right

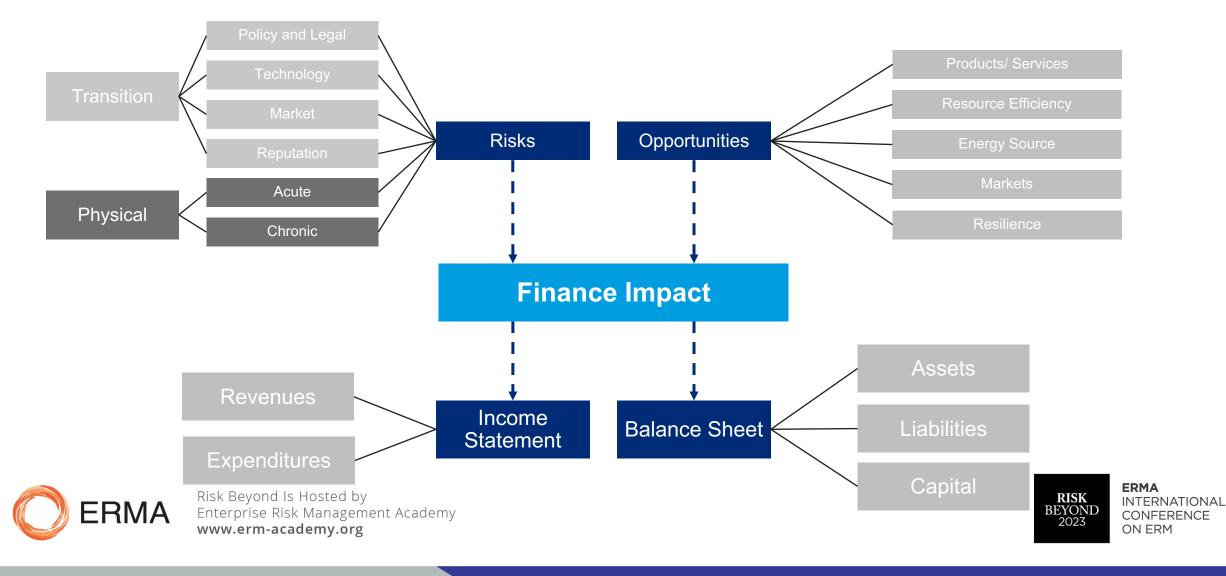


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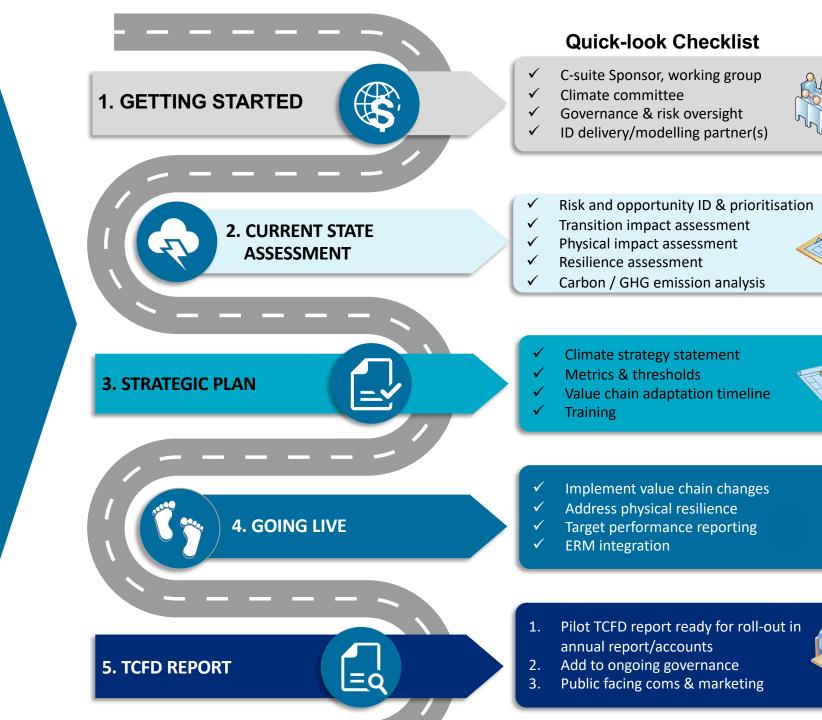
Framework for thinking about risks, opportunities, and financial impact



5-step TCFD Risk & Resilience Roadmap

Where are you?

Risk managers, the Board & the climate lead have critical roles to play...



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INTO THE UNKNOWN: CHARTING THE FUTURE AGENDA